

## Create a New Blueprint

Value and performance are the defining characteristics of the new era in healthcare. Silos of information – whether man-made or technology-driven – can block the path of many hospitals seeking success within the new healthcare. For tangible and sustainable value to occur, hospital executives and decision makers must leverage intelligence to better understand market-related positions, identify trends and capitalize on opportunities.



## Pinpoint Actionable Opportunities

One of the foundational components of the **VantagePoints** portfolio, **INDICATOR Performance Manager** offers intuitive web-based dashboards and physician scorecards designed to pinpoint actionable opportunities to improve operational costs, clinical effectiveness, off-quality costs, and value-based purchasing. INDICATOR empowers users to:

- Measure performance against peers and/or competitors
- Identify opportunities and areas of improvement across the entire enterprise
- Understand clinical costs, practice variation and physician performance
- Integrate cost information with Process of Care and AHRQ Quality measures
- See comparisons and trends based on AHRQ Patient Safety and Inpatient Quality and Joint Commission Core Measures
- Compare performance on HCAHPS survey dimensions

## Measurement Drives Success

The breadth and depth of INDICATOR's functionality enables hospitals to connect across an organization in order to address process and cost inefficiencies. Dynamic dashboards for key performance indicators allow users to drill-down to view

quantifiable performance intelligence. These comparative tools allow decision makers to develop action plans for driving improvement. Features include:

**Functional Cost Review:** Compares operational cost and productivity against an aggressive peer group to identify and quantify opportunities in productivity, staffing, skill mix, pay scale, non-labor expenses, agency labor and supplies.

**Clinical Service Review:** Provides a deeper understanding of clinical costs, practice variation, resource utilization and physician performance to improve care and cost.

**Quality Benchmark:** Integrates cost information with Process of Care and AHRQ measures to help quantify the cost of ‘off-quality,’ identify those responsible for quality variation and establish actions.

**Physician Scorecards:** Satisfies JCAHO Ongoing Professional Practice Evaluation (OPPE) requirements and compares internal, peer-to-peer cost metrics, length-of-stay variations, readmission rates, utilization patterns, key quality issues and profitability.

**Value-based Purchasing (VBP) Calculator:** Leverages publicly available data to predict hospital VBP scores creating opportunities to identify at-risk reimbursements and conduct peer-to-peer analysis.

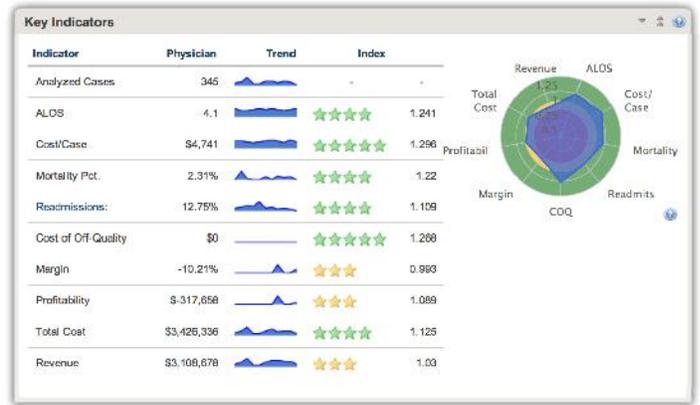
**Patient Satisfaction Benchmark:** Compares performance along each of the HCAHPS survey indicators, benchmarking against peers, state and national ratings, along with internal trend metrics.

**Span of Control:** A comprehensive management effectiveness toolset which enables hospitals to access organizational structure, identify fragmentation and determine future management needs.

Offered as an added service to VantagePoints clients, **strategic advisory services** provide the domain expertise and knowledge necessary to help hospitals – from rural and Critical Access Hospitals to independent providers and national health systems – develop strategic plans for capitalizing on market, revenue and growth opportunities.

## Navigate the New Healthcare

**iVantage Health Analytics®** is at the forefront of the convergence of business analytics and the new healthcare. The **VantagePoints** portfolio integrates disparate market, clinical, operational and financial intelligence into a single, enterprise-wide platform to support healthcare decision making. Today, hospitals and healthcare organizations – from rural and Critical Access Hospitals to independent providers and the largest health systems – rely on the company’s expertise and solutions.



Robust tools for tracking key indicators across the enterprise allow users to drive performance and quality improvement.